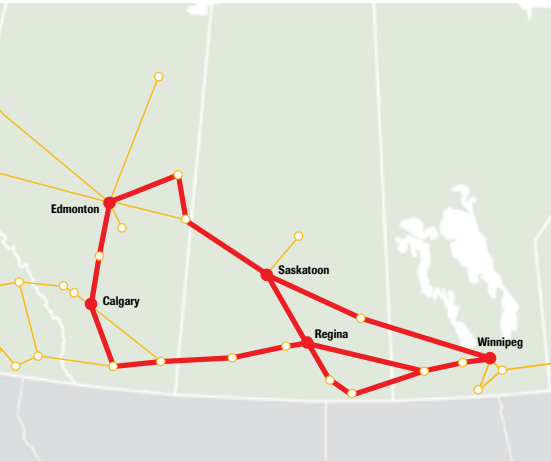




**Western  
Logistics**

## Introducing The Prairie Sooner *(not a typo!)...aka* “Getting it Right on the Canadian Prairies.”



*As The Prairie Sooner evolves, some runs will operate counter-clockwise, and some clockwise. More detail is shown in a new Special Report: The Prairie Sooner, available by contacting Sue Collitz.*

# NEWS

december '11

Western Logistics is a long-haul company operating over a span of 7000 kilometers from Victoria, BC to St. John's, NL. From its 13 terminals, it operates scheduled regional runs to most cities and towns across Canada.

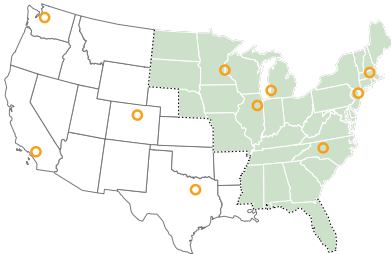
“One area in which we’ve wanted to upgrade service for a long time is the inter-regional service on the Canadian Prairies,” said Bob Hartin, CEO. “We have five terminals on The Prairies, and do a great job with long-haul and cross-border shipments, but now we’re going to focus on revving up the speed of service on the shorter runs between Winnipeg, Regina, Saskatoon, Calgary, and Edmonton. The Prairie Sooner is designed for that purpose. Strictly furniture, of course!”

The Prairie Sooner is essentially a **circle route**, starting with drivers based in Regina, who will run into Winnipeg on Sunday night, and start delivering into Saskatchewan on Monday, Alberta on Tuesday, continuing on to Northern Alberta and Saskatchewan, and returning to Regina by Thursday afternoon.

“This new scheduled service – in addition to the many long-haul runs passing through – brings immediate improvement by prioritizing intra-West traffic, and also reducing some wasteful regional runs,” according to Laith Al-Said, Manager, Highway Services. We have a top driver performing this service, and we will add more runs as this catches on with furniture producers in Alberta and Manitoba. We’re on to something good here. Everybody wins, especially the Prairie furniture dealers. This could, in time, become daily departures.”

## Did you know?

That Western Logistics now provides seamless service to and from 30 US states? And that the remaining 18 continental states will be covered in the first half of 2012? Working with the top-tier regional furniture transportation specialists, Western Logistics is bringing to cross-border furniture transportation the same hassle-free, safe, quick, and reliable service for which we are known in Canada. Western Logistics linehaul will “join the dots” of 10 regional hubs, shown below.



***The Manhattan Express now covers 30 states. In 2012, the remaining 18 states will be covered.***

## Canadian locations

### Corporate Office

T: 604.420.1313  
toll-free: 800.661.6267  
F: 604.420.6500

### Vancouver Terminal

T: 604.525.7200  
toll-free: 866.920.1313  
F: 604.525.7201

### Kelowna (Satellite)

Contact Vancouver Terminal

### Calgary

T: 403.720.5800  
toll-free: 888.720.5802  
F: 403.720.5801

### Edmonton

T: 780.944.2500  
toll-free: 877.944.2500  
F: 780.944.2425

### Saskatoon (Satellite)

Contact Regina Terminal

## US Gateways

### New York

CFT-IOS  
T: 201.223.4467  
F: 201.223.0467

### Hudson, WI

Wiseway Transportation  
T: 715.381.2952  
toll-free: 800.876.1660  
F: 715.381.2365

### Holland, MI

T: 616.748.9800  
toll-free: 800.866.6003  
F: 616.748.1350

### Regina

T: 306.924.3088  
F: 306.924.3089

### Winnipeg

T: 204.474.1163  
F: 204.474.1167

### Toronto (GTA)

T: 905.799.7321  
toll-free: 800.701.4328  
F: 905.799.7324

### Ottawa (Satellite)

Contact Toronto GTA Terminal

### Montreal Metropolitan

T: 514.956.8666  
toll-free: 888.566.7788  
F: 514.956.7949

### Moncton (Satellite)

contact Halifax terminal

### Halifax (HRM)

T: 902.465.3331  
toll-free: 888.495.3331  
F: 902.465.3332

### High Point, NC

Shelba D Johnson Trucking  
T: 336.476.2000  
toll-free: 800.777.2583  
F: 336.476.9701

Please check [westernlogistics.com](http://westernlogistics.com) for current email addresses



**Western  
Logistics**

*the unCommon Carrier*

## Introducing... Erick Haines



***Erick walks for Junior Diabetes on Halifax waterfront. He also stages an annual car show in Dartmouth to support IWK Health Centre.***

Erick joined Western Logistics in 1999 as a long-haul driver, and visited every corner of Canada with his Kenworth T2000, which later acquired the nickname “The White Wonder” as it reached 1.6 million kilometres without any engine or drive train repairs. Erick’s warm personality and high skill led to his appointment as Terminal Manager, Atlantic Canada, in 2007. Not only did he spearhead service to Newfoundland, but he helped launch our Port of Halifax trans-ship initiatives in 2009. Recently, Erick championed our LCV (long combination vehicles) project. He is now a fully-certified LCV trainer, and will train and qualify exceptional drivers. Rick Miller, General Manager, has now appointed Erick to the vital role of Safety Manager for the entire Western Logistics system, helping to underpin our intense commitment to safety and compliance. Congratulations, Erick!