



Moncton terminal to open June 1, 2009



This excellent, well-placed new facility in Caledonia Business Park will let us serve NB and PE well for many years to come



When Western Logistics opened its Dartmouth Terminal in late 2007, some major innovations came with it: “full-map” coverage to all areas of Atlantic Canada with no hand-offs; zone rates (a company first) with no beyond charges; direct service to Newfoundland; and full service for business electronics – all with 100% company personnel and equipment. The results have been gratifying, and the Atlantic operation is experiencing very fast growth even in the soft Canadian economy.

“Eighteen months later, we have matured into a very cohesive team of committed people who are now working at their limit because of this growth,” said Erick Haines, Manager, Atlantic Operations. “But we’re as happy as clams because we know this effort is taking us somewhere good. The new Moncton facility will give us terrific flexibility in both NB and PE, and allow us to set up both our electronics and office furniture operations, plus the new services, on a par with Halifax.”

“We are using our Atlantic operations as a laboratory to test new services for adoption elsewhere in future,” added Bob Hartin, CEO. “Contract blanket-wrapped service, full-map regional service, business electronics, and expedited “truck taxi” services are all in motion now, and getting great response from the market. Before long, we’ll expand these skills Westward into Quebec, Ontario, and Western markets. We love serving the people of Atlantic Canada; and it’s personal, too. My ancestors from Ireland settled in New Brunswick 200 years ago; my business partner, Mary Waring, grew up in Joggins, NS. Our roots are here.”

Did you know?

That all Western Logistics operations have power-gate equipment? This ranges from 5-ton trucks, to 28' or 40' pups (some of them low-rise 12'6" for downtown towers – and Chicago!!) to 53' linehaul semi trailers for regional runs.

While expensive to purchase – as well as maintain! – these are indispensable to serve the office furniture, electronics, and contract furniture markets safely and efficiently.

When combined with air-ride suspension, logistics track, bars, boards, straps, and special dollies, our people come with the right equipment to do the job.



Erick Haines showing off a 40' low-rise pup with tuck-away power-gate, used for local and regional deliveries.

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